Unlock the Sales Potential in Your Company

In jobs such as sales or customer care, the way a person communicates with clients is key. Assessing interpersonal communication skills are hard by only looking at a resume. Use Retorio as an assessment tool to unveil your candidates’ sales talent skills.

One step ahead with Retorio’s AI Recruiting

- **Faster time to hire**
  Retorio recommends, which candidates have the best skill set. Hire faster and with more certainty through our recommendation engine.

- **Meet your goals to hire**
  Retorio makes your screening of quality candidates easier. Retorio helps you to get candidates faster approved by management.

- **Hire qualified people**
  Improve your selection by picking the candidates that fit your need the most and decrease employee turnover.

How Retorio works

**Step 1: Set your soft-skill criteria**
Build your own soft-skill job profile. Simply indicate us the relevant soft-skill dimensions in and build flexible templates for different positions.

**Step 2: Video interviewing made easy**
Use our video plug-in and embed it on your own webpage. You may also use it to capture video recordings in your existing HR systems or invite participants via a link.

**Step 3: Pre-screen candidates with AI**
Our artificial intelligence analyzes candidates personality traits and communication behavior. Hire the most qualified sales people in seconds.

Overview of our Features

**Recruiting**
- Web-based video plugin with easy integration in your existing ATS or form
- AI in-depth analysis of your candidates’ personality and communication behavior
- Automatic ranking of candidates based on person-job fit
- Collaboration tools for sharing videos and decisions within your team
- API access to build your own applications

Integrates with
- Workable
- Greenhouse
- Bullhorn
- SmartRecruiters
- Lever

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